## Contact

### **Phone**

+91-9993246273

### **Email**

ayushiporwal53@gmail.com

## **Education**

### 2013

**Unique Public Higher Secondary School** 10th

#### 2015

**Unique Public Higher Secondary School** 12th

### 2018

College of Commerce , IPS Academy, Indore

**B.com** (Computer Application)

### 2021

**IBMR IPS Academy, Indore** MBA

## **Skills**

Microsoft Office

Applicant Tracking System

Sourcing

**Screening Candidates** 

Resume Formatting

Strong Expertise in recruiting candidates from LinkedIn, Monster, Indeed, etc.

Communication & Interpersonal Skill

**Analytical Skill** 

# Language

**English** 

Hindi

# Aayushi Porwal

To seek a challenging position that offers the opportunity to explore my knowledge and skills, in such an organization that provides a work environment that fosters teamwork and allows independent responsibilities.

# **Experience**

### IMS People Possible, Ahmedabad

Sept. 2021 - Current

### **US Technical Recruiter**

- · Working as an offshore recruiter for US based Staffing company.
- $\cdot$  Recruit candidates for companies like Google, Dell, Bank of America, AmerisourceBergen, ADP, Bristol Myers.
- $\cdot$  Source candidates from LinkedIn, Indeed, Monster, Careerbuiler, Dice . Screen candidates and submit them on the ATS i.e Applicant Tracking System.
- · Resume Formatting.
- Respond to approx. 100 mails on an average every day related to applicant queries, negotiations, employer feedback and interview schedules.

### **SBI Card**

March 2019 - Aug 2019

### **Branch Relationship Executive**

- · Increase credit card customers.
- · Engage and educate customers on product usage.
- · Convey brand information to customers and respond to questions/inquiries that arise
- $\cdot$  Responsible for daily/monthly sales targets.
- $\cdot$  Managing Sales of banking products
- · Sourcing Business through Open Market through Different Channels.
- · Fulfilling the Leads. Implement & Develop Sales Activities To Achieve Target.
- · Executing All Sales Planning And Overseeing Target Allocation.
- · Develop and Maintain Strong Relationship With The Clients For Repeat Business Or Referrals

### **Flipkart**

July 2017 - Sep 2018

### **Senior Customer Support Executive**

- · Resolving customer complaints brought to your attention.
- $\boldsymbol{\cdot}$  Overseeing the customer service process.
- · Providing detailed information to customers.
- $\cdot$  Supporting the customer through an email ticketing system and phone calls.
- · Maintaining records of each phone call for future reference.
- · Taking feedback from the customers.
- · Negotiating the terms and conditions with the customer.

### Internship

**GMA & Associates** 

Nov 2020 - Jan 2021

 $\cdot$  In the areas of accounting , Internal audit and income tax

State of Mind

Apr 2021 - July 2021

· I have completed my internship from State of mind in area of HR Model .

# **Co-Curricular Activities**

Participated and certified in Prakalp - 2021, An International Virtual Internship and Research Program for the students of IBMR, IPS Academy, Indore (M.P).