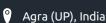
# Swapnil Kumar

I have been a good salesperson and a language editor, but my interest has always been in coding, so I am looking for a job change. I am seeking an entry-level opportunity with an esteemed organisation where I can utilise my skills and enhance my learning in the IT field. I am capable of mastering new technologies.



xwapnilkumar2023@gmail.com



in linkedin.com/in/swapnil-kumar-77072025a

7976269433

02 July, 1997

# **WORK EXPERIENCE**

### Language Editor (English) TNQ Technologies Pvt. Ltd.

01/2022 - Present

Work from home

Tasks

• Editing the author's manuscript for spelling, grammar, punctuation, clarity, and rephrasing sentences as needed.

# Assistant Manager (Sales)

Extramarks Education Pvt. Ltd.

10/2021 - 01/2022 Lucknow

Tasks

- Develop and maintain strategic, long-term, trusting relationships with high-volume customers to accomplish organic growth.
- Communicate company products and services via phone and email and also build relationships in order to uncover prospect needs.
- Document and update CRM with daily activities as required.
- Achieve weekly and monthly goals.

# **Business Development Associate**

Byju's: The Learning App

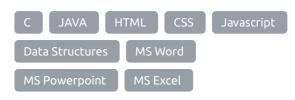
06/2019 - 09/2021

Аага

Tasks

- Establish a strong, profitable rapport with potential customers and book demo sessions with them in the comfort of their own homes with the entire family over the weekend.
- Drive successful revenue for the organisation by explaining and counselling the students properly.

# **SKILLS**



## PERSONAL PROJECTS

#### Income Tax Calculator

 Calculate the income tax for different people based on their income.

#### Student ID Card Generator

 Take user input and print name, age, blood group, etc. using JAVA.

### TRAINING

JAVA Full Stack Web Development (12/2022 - Present)

Virtue e-Varsity, New Delhi

JAVA Full Stack Web Development (04/2022 - Present)

Croma Campus Training & Development (P) Ltd., Noida

# **EDUCATION**

### B.tech (ECE)

Govt. Engineering College, Bikaner

2015 - 2019 63 28%

### Intermediate (PCM)

BMRCB School, Agra (CBSE)

2014 59.80%

### High School (CBSE)

Amardeep Sr. Sec. School, Firozabad (UP)

2012 CGPA: 9.2

# **LANGUAGES**



English



### INTERESTS

Rubik's Cube

**Podcasts** Coding Chess Guitar

Badminton

Travelling