

Swapnil Kumar

Aspiring Software Developer

I have been a good salesperson and a language editor, but my interest has always been in coding, so I am looking for a job change. I am seeking an entry-level opportunity with an esteemed organisation where I can utilise my skills and enhance my learning in the IT field. I am capable of mastering new technologies.



✉ swapnilkumar2023@gmail.com

📞 7976269433

📍 Agra (UP), India

📅 02 July, 1997

🌐 [linkedin.com/in/swapnil-kumar-77072025a](https://www.linkedin.com/in/swapnil-kumar-77072025a)

WORK EXPERIENCE

Language Editor (English) TNQ Technologies Pvt. Ltd.

01/2022 - Present

Work from home

Tasks

- Editing the author's manuscript for spelling, grammar, punctuation, clarity, and rephrasing sentences as needed.

Assistant Manager (Sales) Extramarks Education Pvt. Ltd.

10/2021 - 01/2022

Lucknow

Tasks

- Develop and maintain strategic, long-term, trusting relationships with high-volume customers to accomplish organic growth.
- Communicate company products and services via phone and email and also build relationships in order to uncover prospect needs.
- Document and update CRM with daily activities as required.
- Achieve weekly and monthly goals.

Business Development Associate Byju's: The Learning App

06/2019 - 09/2021

Agra

Tasks

- Establish a strong, profitable rapport with potential customers and book demo sessions with them in the comfort of their own homes with the entire family over the weekend.
- Drive successful revenue for the organisation by explaining and counselling the students properly.

EDUCATION

B.tech (ECE)

Govt. Engineering College, Bikaner

2015 - 2019

63.28%

Intermediate (PCM)

BMRCB School, Agra (CBSE)

2014

59.80%

High School (CBSE)

Amardeep Sr. Sec. School, Firozabad (UP)

2012

CGPA: 9.2

SKILLS

C

JAVA

HTML

CSS

Javascript

Data Structures

MS Word

MS Powerpoint

MS Excel

PERSONAL PROJECTS

Income Tax Calculator

- Calculate the income tax for different people based on their income.

Student ID Card Generator

- Take user input and print name, age, blood group, etc. using JAVA.

TRAINING

JAVA Full Stack Web Development (12/2022 - Present)

Virtue e-Varsity, New Delhi

JAVA Full Stack Web Development (04/2022 - Present)

Croma Campus Training & Development (P) Ltd., Noida

LANGUAGES

Hindi



English



INTERESTS

Podcasts

Coding

Chess

Guitar

Rubik's Cube

Badminton

Travelling