Tanishka Singh

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Education

Bechelor of Technology in Computer Science,   Nov 2020 – June 2024
Dr.APJ Abdul Kalam Technical University,Lucknow(UP)
- CGPA:6.21/10

Skills

Programming Languages: HTML5,CSS3,JavaScript.

Framework: React.js,Bootstrap

Plateforms: Git,GitHub, VS Code,Netlify,Postman.

Experience

Data Entry Operator(Freelancer),PhysicsWallah   Jan 2025-current
- Transcribed and stylized 500+ documents per month, maintaining a 99.8% accuracy rate   (25% of workload)
- Ingested and authenticated large datasets in Excel and Google Sheets, accelerating retrieval speed by 20% (20% of workload)
- Mined and synthesized data from PDFs and websites, reducing manual processing time by 30% (15% of workload)
- Transformed 200+ files monthly between PDF, Word, and Excel formats to meet client specifications (20% of workload)

Sales Executive,ATS   July 2024-Dec 2024
- Generated 150+ qualified leads monthly via cold calls, email campaigns, and LinkedIn outreach
- Cultivated and maintained relationships with 50+ corporate clients, boosting repeat business by 25%
- Delivered 20+ product demonstrations per quarter, achieving a 35% average close rate
- Reported sales performance metrics using Salesforce CRM and Excel

Customer Support Executive,Eveez   June 2023-June 2024
- Answered 100+ customer inquiries per day via phone, email, and chat, maintaining a 95% satisfaction rate
- Guided customers through product features and troubleshooting, reducing escalations by 40%
- Updated and maintained customer records in CRM to ensure data accuracy
- Followed up with customers to resolve outstanding issues and gather feedback, increasing NPS by 15%

Projects

Amazon Clone   Amazon Clone
- Recreated Amazon's key UI components (header, product grid, cart, checkout) using responsive HTML, CSS (50% effort)
- Crafted Flexbox and CSS Grid layouts with hover effects and animations for improved UX (50% effort)

Webpage   Webpage
- Developed a mobile-first shopping interface with HTML, CSS, and Bootstrap components (60% effort)
- Ensured cross-browser compatibility and met WCAG accessibility standards (40% effort)

TIC-TOC-TOE   TIC-TOC-TOE
- A browser-based Tic Tac Toe game for two players (X and O) (55% effort)
- Built using HTML for structure, CSS for styling, and JavaScript for logic.
- Game ends when a player wins or when the board is full (draw). (45% effort)

Acheivements

Earned Certification in Python and Soft Skills.