

Vivek Kumar Kamat

Salesforce Developer

B.Tech (ECE) from Swami

Vivekanada Institute of Science and Technology Kolkata

1.2+Years of relevant technical hands-on experience in Salesforce (SFDC) technology. Extensive skills in analyzing Business & Functional Requirements with analysis, design, development, customizations, and implementation of CRM using different modules in Salesforce.com.

Experience and adapted SFDC best practices for development and deployment in projects. Capable of working efficiently under pressure and training subordinates as need arises.

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trailhead.salesforce.com

<https://www.salesforce.com/trailblazer/vivekkumar>

WORK EXPERIENCE

Salesforce Developer

Cyphel InfoSolutions Pvt. Ltd

07/2022 - Present, Bengaluru, Karnataka, India

PROJECTS

1. CRM Implementation and operations Solution.

Description: -Fully automated process like whenever an enquiry (lead) is qualified it will create an opportunity and so on like that. Users uses Salesforce for their CRM process.

Work Done: - Created Roles and Profiles, Custom Objects and fields, Workflow and Process Builder, implemented validation rules, created email templates and email alerts, implemented Visualforce pages for Order Summary and to generate Invoice as PDF, Duplicate Rule. Worked on order object and order line items to capture the product details.

Technologies used: - Apex and Visualforce

2. CRM Implementation.

Description: - Complete CRM Implementation and automated process to cover Pre-Sales and Sales process.

Work Done: - Worked on Roles and Profiles, custom objects and custom fields, created workflow rules, email template, email alerts, process builder and validation rules, Implemented Web to Lead functionality, Created Duplicate Matching rules, Deployment from sandbox to production using changesets, Data upload using Data Loader, Created Visualforce page to generate quotes.

Technologies used: - Apex, Visualforce, and Html.

3.Call Center Dialer Integration.

In process

EDUCATION

Bachelor of Technology (ECE).

Swami Vivekananda Institute of Science and Technology Kolkata

08/2015 - 07/2019,

SKILLS

Java, Salesforce.com - Lightning, Apex, Visual Force, SOQL, SOSL, Apex Triggers,

Workflows, Approvals, Email Templates, Formulas, Validation Rules, Force.com IDE, Rest API, Webservices.

Tools - Developer Console, Data loader, VS Code, Workbench, Postman.

Web Technologies - JavaScript, Html, CSS

ACHIEVEMENTS

Java Certificate from ABC Training and Institute from BTM Bangalore

COURSES

Java, Salesforce.com - Lightning, Apex, Visual Force, SOQL, SOSL, Apex Triggers, Workflows, Approvals, Email Templates, Formulas, Validation Rules, Force.com IDE, Rest API, Webservices.

Tools - Developer Console, Data loader, VS Code, Workbench, Postman.

Web Technologies - JavaScript, Html, CSS

LANGUAGES

Hindi

Native or Bilingual Proficiency

English

Professional Working Proficiency

INTERESTS

Problem solving

Cricket

Learning New Thing

Managing